

NAVIGATING THE SEAS **RESPONSIBLY** 

# UNLOCKING THE MARITIME POTENTIAL OF SRI LANKA

Maritime trade serves as a cornerstone of the global economy, experiencing significant growth from the mid-20th century to the early 21st century. This growth is attributed to advancements in technology within seaborne trade, the emergence of container shipping, the introduction of mega ships and alternative fuels, and the establishment of world-class ports. Situated strategically in the heart of the Indian Ocean, approximately 20 nautical miles off the traditional East-West maritime trade route, which witnesses over 60,000 ships annually, Sri Lanka has emerged as a pivotal player in the maritime and aviation sectors. The Port of Colombo, a key transhipment hub in South Asia, serves as a central point complemented by several other ports across the country, including Hambantota in the south.

Sri Lanka, positioned as a low-middle income country in Southern Asia, has historically been a significant trading hub. Renowned for its exports of textiles, ceramics, spices, and precious gems, Sri Lanka's geostrategic location has contributed to its status as a crucial node in ancient trade networks.

The strategic importance of Sri Lanka's geographical position and its robust connectivity to international shipping routes have positioned it at the forefront of global shipping trends. With a higher proportion of world trade shifting towards Asia, Sri Lanka is poised for exponential growth in its maritime services industry. Ranked 25th in maritime economies according to UNCTAD (2019), Sri Lanka's shipping services industry has become increasingly prominent.

We are pleased to announce our strategic commitment to harnessing and enhancing Sri Lanka's maritime potential. Through our efforts, we aim to seize and retain business opportunities, contributing to our nation's economic growth by generating foreign income and employment opportunities.

Ocean Maritime Ceylon's continued success will bolster the maritime industry in Sri Lanka, fostering trust among our valued customers and stakeholders.



### WHY OCEAN MARITIME CEYLON?

Ocean Maritime Ceylon, based in Sri Lanka, delivers extensive shipping and related services to all ports across the country. Our commitment to exceptional customer service in the maritime industry is paramount and deeply ingrained in our culture.

At Ocean Maritime Ceylon, we offer a comprehensive range of services to support the shipping industry, including ship agency, crew logistics, husbandry services, and vessel operations. Working closely with ship owners, operators, and charterers, we tailor our solutions to meet their specific needs.

Our commitment to excellence is evident in our ongoing efforts to enhance our services and adapt to the evolving demands of the industry. We invest in the training and development of our team members to ensure they possess the requisite expertise and skills to deliver outstanding results consistently.

As a reputable and professional ship agency provider in Sri Lanka, we ensure the prompt and reliable delivery of all agency services and supplies.

Ocean Maritime Ceylon is dedicated to providing high-quality marine services, fostering a safer and more efficient environment at sea and in ports. With extensive corporate experience in Ship Agency & Chandelling supplies, Energy and Petrochemical industry requirements, provision supply, materials, and services for EPC contracts, Marine engineering services, and ship supplies, we pride ourselves on delivering exceptional customer care services.



### **PURPOSE**

Navigating seas responsibly, we believe in connecting people worldwide through eco-friendly shipping solutions, fostering relationships, promoting economic growth, and contributing to a sustainable future.

### **MISSION**

To provide quality personalized port agency services to ship-owners/managers whose ships navigate in Sri Lankan waters and call at Sri Lankan ports.



#### TRUST & RESPECT

Mutual Trust and Respect extended to all stakeholders.

CORE VALUES



### CREATIVITY & INNOVATION

Striving to find new and better ways of providing shipping services.



# CORE VALUES



### OUT OF THE BOX THINKING

**SUSTAINABILITY** 

Prioritising the

protection and

sustenance of the environment in our business operations.

Always alert to finding methods and procedures to execute shipping services that would benefit stakeholders by reducing costs, time, effort and improving efficacy.

# Trusted Partnerships

Our Recognized Affiliations and Memberships









### **ONE-STOP MARITIME SOLUTIONS**

Ocean Maritime Ceylon serves as the reliable, efficient, and cost-effective one-stop shop for all maritime needs in Sri Lanka.

#### **PORT AGENCY SERVICES**

Ocean Maritime Ceylon maintains robust quality procedures and fosters strong working relationships with Port Authorities, Navy, Coast Guard, Suppliers, and Stakeholders within the local shipping industry.

This commitment enables us to deliver professional and expedient services to all vessel types across various situations, ensuring swift turnaround times, minimal waiting periods, and cost efficiencies for ship owners and operators at all Sri Lankan ports.

#### Our services include:

- Crew change services at anchorage or OPL (outer port limits) facilitated by our own crew boat service operating from The Port of Galle.
- Coordination of dry-docking facilities and management of related owners' functions.
- Supply of bunker fuels for vessels in both harbour and anchorage areas.
- Delivery of spare parts on board and offloading spares from vessel to shore.
- Launch service for connecting crew and supplies to vessels calling at anchorage and OPL off Colombo, Galle, and Trincomalee.
- Handling of hot and cold layups for vessels, including arranging suitable locations based on requirements.
- Solution States to Loading and discharging of dry or wet bulk cargoes and containers at any port.
- Supervision of dry-docking activities, providing technical support throughout the process.



### CREW CHANGE OPERATIONS SERVICES IN SRI LANKA

Crew changes involve replacing one of the ship's crew members with another, a process that requires prior authorization from the ship's Captain and is managed by the port agent. At Ocean Maritime Ceylon, our round-the-clock crew change support services for ship owners, managers, and operators ensure smooth, safe, and comfortable crew transitions.

We handle all aspects of crew signing off or on, including visa assistance, travel arrangements, and compliance with relevant health and port regulations, ensuring seamless changeovers. Adhering strictly to the International Maritime Organisation's framework and guidelines issued by the Ministries of Health, we guarantee that every crew change operation proceeds without a hitch.



#### SHIP LAUNCH SERVICES IN SRI LANKA

Ocean Maritime Ceylon provides 24x7 offshore launch services in partnership with registered launch boat service providers, ensuring high-speed, air-conditioned supply and crew launches at the Port of Galle, Sri Lanka.

Our comprehensive range of Husbandry services includes crew changes, medical evacuations, delivery of spares, stores, and provisions, as well as repairs, inspections, surveys, garbage removal, and de-slopping. Operating 24x7, our service guarantees swift and safe responses to any emergency. All operations comply with ISM and ISPS standards and are supported by STCW95-licensed staff and crew.

Our launch services teams are equipped to handle emergency response and incident management, with regular drills and rigorous training ensuring full compliance with HSSE procedures and readiness to address incidents such as spills, collisions, medical evacuations, groundings, and fires.



### SHIP SPARES CLEARANCE & DELIVERY SERVICES IN SRI LANKA



Ocean Maritime Ceylon specialises in handling and clearing ship spares arriving through Air Freight or Sea Freight. With advanced technology and professionally experienced handling staff, we ensure the seamless transfer of spares to the relevant vessels. Renowned for our speedy, reliable, and efficient clearances and deliveries, Ocean Maritime Ceylon guarantees prompt service for urgent ship spare parts to vessels calling at all ports in Sri Lanka.

#### **CASH TO MASTER ARRANGEMENT**

Ships operate autonomously, requiring cash for various purposes such as paying salaries, procuring new parts, and purchasing supplies. We facilitate advance cash to master arrangements at fair rates (inclusive of bank charges and handling fees). Additionally, we accommodate requests for denomination exchange for vessels upon special request.



### FRESH WATER ARRANGEMENT SERVICES IN SRI LANKA



Ocean Maritime Ceylon provides freshwater delivery services to vessels at all ports in Sri Lanka. The freshwater supplied meets WHO guidelines for drinkability and is sourced directly from freshwater pipes as per the vessel's requirements.

# MARITIME SECURITY SERVICES IN SRI LANKA

Ocean Maritime Ceylon provides security management and maritime security services to vessels navigating the Indian Ocean. Our experienced security teams have operated under various flags and have a decade-long presence in the South Asian region. In response to the rise of piracy incidents in the waters off Somalia and the Gulf of Aden, we have broadened our service offerings to include comprehensive maritime security solutions for vessels traversing high-risk zones in the Indian Ocean, Red Sea, and Gulf of Aden.



#### **HULL CLEANING SERVICE IN SRI LANKA**



Ocean Maritime Ceylon provides fully comprehensive underwater ship maintenance services at competitive rates. Our team of experienced aquatic engineers and diver inspectors are well-versed in the intricacies of underwater work. With expertise in underwater engineering and repair, coupled with professional diving services, Ocean Maritime Ceylon offers flexible and cost-effective solutions to meet the needs of our clients.

#### SHIP REPAIRS SERVICES IN SRI LANKA

At Ocean Maritime Ceylon, we pride ourselves on offering state-of-the-art ship repair services in Sri Lankan waters, prioritizing health, environmental safety, and quality. Operating sophisticated graving docks equipped with extensive repair berths and fully-fledged workshops, we ensure the repair and maintenance of all vessel types.



#### MARINE SURVEYS IN SRI LANKA

We conduct a range of marine surveys in Sri Lanka, including on-hire and off-hire surveys, pre-purchase surveys, Surveys, and general condition surveys of vessels. Collaborating with top surveyors and utilizing state-of-the-art tools and processes, Ocean Maritime Ceylon offers reliable and cost-efficient condition assessments for vessels calling at all major ports in Sri Lanka, including Colombo, Galle, Hambantota, and Trincomalee.



# SHIP SUPPLY ARRANGEMENTS IN SRI LANKA

Ocean Maritime Ceylon is the premier full-service ship chandler specialising in handling provisions, bonded items, steward items, engine items, deck items, cabin items, nautical publications, tools, and chemicals, covering a wide gamut of supplies and services in the industry. With a wide network in the local and global maritime industries, we serve all vessels calling at Sri Lanka's major ports, including Colombo, Galle, Hambantota, and Trincomalee.

We prioritise our clients as our most important business partners, driving our business forward through strategic business units. Our products and services offer various features and benefits that satisfy our clients' expected requirements.



## PROVISION SUPPLY SERVICES IN SRI LANKA

Ocean Maritime Ceylon, as your trusted ship chandler, ensures the timely delivery of provisions and supplies essential for maintaining your vessel's operations. Recognising the significance of swift responses, competitive pricing, and reliable service, we cater to your requirements with efficiency and professionalism.

Our provision services encompass a comprehensive range of fresh and frozen foods, tailored to meet the diverse preferences of customers from various nationalities and culinary backgrounds.

Our provision services include:

- Fresh vegetables
- Fresh fruits
- Frozen meat
- > Fresh and frozen seafood
- Canned food
- Dry products such as rice and flour
- Dhal, beans, and pulses
- Spices
- Soup cubes/powder and noodles
- Cereals and biscuits
- Dairy products



# BONDED STORE SERVICES

Bonded stores are a crucial aspect of vessel requirements, often necessary for onboard operations. Our team specializes in logistics tailored to the maritime sector, ensuring efficient provision of bonded stores both within Sri Lankan waters and beyond. With a wealth of experience in the field, we guarantee timely and compliant delivery, customizing our services to meet your specific needs.

Our bonded stores offer a diverse range of products, including:

- International beer brands, including low-alcohol variants
- A comprehensive selection of wines, both domestic and imported
- Spirits such as Bacardi, whiskey, vodka, and brandy
- O Cigarettes, cigars, and tobacco
- Juices, soft drinks, and bottled water



#### **CABIN STORES & STEWARD ITEMS SERVICES**

We prioritise the complete satisfaction of each customer, striving to create a convenient and comfortable environment onboard. Whether supplying procurement departments or individual seafarers, we ensure quality and quantity tailored to your needs.

Maintaining cleanliness and catering standards aboard vessels is paramount for safety, and our specialized services address these requirements comprehensively.

Ocean Maritime Ceylon specialises in supplying a wide variety of high-quality steward items to meet comprehensive needs, including:

- Cutlery
- Glassware
- (S) Cups & Jugs
- Glass Tableware
- Stainless Steel Tableware
- (2) Bar Utensils & Ice Instruments
- Serving Utensils
- Cooking Utensils

- Roast Pans
- Mixing Bowls
- Strainers
- Kitchen Utensils
- Baker & Pastry Utensils
- Galley & Table Tools
- Storage Containers







- Accommodation equipment
- Office stationery
- Bathroom supplies
- Sitchen equipment
- \( \rightarrow\) Laundry supplies
- > Furniture & Fixtures
- Welfare items
- Kitchen appliances
- Floor coverings
- \( \rightarrow\) Linens
- Galley supplies

### NAUTICAL CHARTS & PUBLICATIONS SERVICES

Ocean Maritime Ceylon offers a comprehensive selection of nautical charts, publications, and related items essential for safe and compliant maritime operations. Our range includes various types of charts such as vector charts and raster charts, as well as a diverse collection of maritime books, nautical instruments, and flags.

In addition to Admiralty publications, sourced from reputable third parties, we supply an extensive array of Nautical Publications and books vital for the Marine industry to operate safely and in accordance with SOLAS regulations.

These publications encompass a wide range of materials, including:

- IMO publications
- (>) ITU Books
- Magazines
- Flags
- O Charts
- Photoluminescent products (signs, posters, tape)
- Materials for updating charts
- Rules
- Compasses

We ensure that our clients have access to the necessary resources to navigate the seas with confidence and compliance.



### MARINE GASES & CHEMICALS SUPPLY

Ocean Maritime Ceylon provides a range of marine gases and certified high-performance marine chemicals, adhering to stringent industry standards.

Our offerings include:

Marine Gases:

Freon | Acetylene | Oxygen | Nitrogen

Marine Chemicals:

Boiler water treatment chemicals | Fuel oil treatment chemicals | Tank cleaning chemicals | Test kits and reagents | Cooling water treatment chemicals | Oil spill dispersants | Electric cleaning chemicals | Air cooler cleaners

We ensure that our clients have access to top-quality gases and chemicals essential for various marine applications, contributing to efficient and safe maritime operations.





## ELECTRICAL & ELECTRONIC EQUIPMENT SUPPLY

In the maritime industry, the demand for reliable electrical equipment is constant, given the rugged nature of maritime machinery. At Ocean Maritime Ceylon, we provide only the finest electrical equipment tailored to meet your specific needs.

Specialising in the procurement of marine electrical equipment, we are your trusted supplier for a wide range of essential electrical products, including:

- \( \) Lamps & Lighting
- Plugs & Receptacles
- Navigation Lights
- Ball Bearings
- Oil Seals
- Thermometers & Filters
- Pressure Gauges
- ▼ Tools & Industrial Hardware
- Filler Metals, Electric Welding & Cutting Machines

### DOCK & ENGINE STORE SUPPLY

At Ocean Maritime Ceylon, we are dedicated to providing all the essentials to keep your ship operating smoothly. Committed to industry standards, we offer a comprehensive range of stores and consumables essential for maritime operations.

Our extensive supplier network, built on solid and enduring relationships, ensures the efficient and timely delivery of genuine spare parts. Our technical department caters to all your deck, engine, and electrical needs, supplying items such as:

- > Tools & Industrial Hardware
- Bolts
- Screws
- Steel
- Heavy machinery
- \( \rightarrow\) Light bulbs
- Rust removers
- Marine ropes, Mooring ropes, Steel wire ropes
- Anchor chains
- Wharf ladders
- Valves

With our quality products and reliable service, we contribute to the smooth functioning of your vessel, ensuring operational efficiency and safety at all times.



#### MARITIME MEDICAL SUPPLIES

Ocean Maritime Ceylon stands ready to provide all necessary maritime medical supplies for vessels docking in all Sri Lankan ports. As a leading maritime medical supplies provider in Sri Lanka, our company delivers high-quality medical supplies to ensure the health and safety of crew and passengers on board.

Our comprehensive range of maritime medical supplies includes:

- Burn Care Kits
- Sterile Burn Dressings
- Fire and Trauma Blankets
- Compact Stretchers
- Surgical Supplies
- Oxygen and Resuscitation Equipment
- Analgesics
- Temporary Filling Kits

- Pain-Relieving Gel
- Breath Alcohol Testers
- Splints
- Needles and Syringes
- Surgical Suture
- \( \rightarrow\) Local Anaesthetics
- Antibiotics
- Dental Cement





# SAFETY EQUIPMENT & PERSONAL PROTECTIVE EQUIPMENT (PPE)

We are a leading distributor and supplier of marine safety equipment in Sri Lanka. We provide essential safety and fire-fighting equipment to a range of customers, ensuring safe and secure maritime operations. Our commitment to safety means we can provide you with marine safety equipment that meets the highest possible maritime safety standards.

The safety equipment and personal protective equipment (PPE) that we provide include:



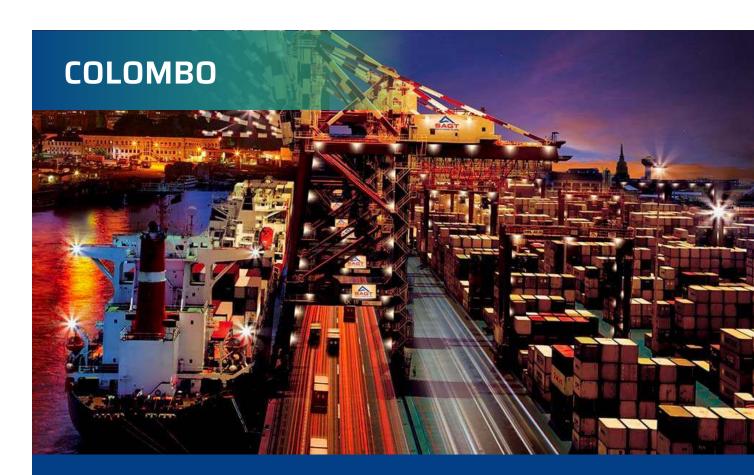
- Floatation Jackets
- > Floatation Suits / Work Suits
- Water-Activated Lights
- Thermal Protective Aids
- Rain Suits
- Marker Buoys

- EPIRBs (Emergency Position Indicating Radio Beacons)
- Pyrotechnics
- Chemical Suits
- \( \) Lifebuoy Lights
- Marking Flashers & Strobe Lights
- (Solution 
  ) GMDSS (Global Maritime Distress and Safety System) Products & Radios

### NAVIGATING GLOBAL TRADE: SRI LANKA'S STRATEGIC PORTS AND GEOGRAPHIC ADVANTAGE

As world trade increasingly gravitates towards Asia, Sri Lanka's strategic positioning propels it to the forefront of the maritime services arena, heralding exponential growth and prosperity.

Sri Lanka's major ports, including Colombo, Galle, Hambantota, and Trincomalee, serve as vital arteries of maritime commerce, seamlessly linking the East and the West. From the bustling transhipment hub of Colombo to the strategic anchorage points of Galle and Trincomalee, each port embodies efficiency, reliability, and world-class infrastructure.



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Rapidly emerging as a pivotal urban centre in Sri Lanka, Hambantota proudly hosts the nation's only international airport and seaport, seamlessly connected through an extensive network of national highways for multi-modal transportation. Home to Sri Lanka's largest port after Colombo, the Port of Hambantota serves vessels traversing the East-West shipping route, which passes approximately six to ten nautical miles south of Hambantota. Ocean Maritime Ceylon can facilitate agency services such as bunkering, repairs, and crew changes for vessels calling at Hambantota, leveraging its extensive presence in all major ports across the country.



Nestled along the eastern coastline of the island, Trincomalee showcases the world's second-best natural harbour, boasting vast water and land expanses nearly ten times greater than those of the Port of Colombo. Presently catering to bulk carriers carrying industrial cargo such as wheat, fertiliser, coal, and cement, Trincomalee is also ideal for handling project cargo. Despite comparatively lesser investment in port infrastructure, many passenger vessels dock at Trincomalee due to its scenic coastlines and historical sites. The team at Ocean Maritime Ceylon is well-equipped to handle operations in Trincomalee and deliver quality service to vessels requiring agency support.



### **CONNECT WITH US**

Explore the seas with confidence, knowing that Ocean Maritime Ceylon stands ready to provide seamless port agency services, innovative solutions, and unparalleled support at every turn. Let us be your trusted guide in fostering global connections, promoting economic growth, and shaping a sustainable future for the maritime community.

For inquiries, partnerships, or to experience the difference in maritime services, contact us today:



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